

REQUEST FOR PROPOSAL

PROJECT NO. RFP-C 19-41

UPS Equipment and UPS Battery Replacement

QUESTIONS AND ANSWERS No. 001

Date: February 28, 2019

To: Prospective Respondents

From: Procurement Operations Department, Houston Community College

Subject: Questions and Answers Responses

Q1. On page 7, under General Overview number 1. States that HCC seeks "*proposals to replace batteries for APC UPS battery models*"; however on page 8 Under number 3 Scope of Services Requirements number 6 states "*Provide 32 new APC Smart-UPS 5000VA 208V Rackmount/Tower UPS systems (SKU SUA5000RMT5U)*".

- a. Is HCC seeking replacement batteries or 32 New APC Smart-UPS 5000VA 208V Rackmount/Tower UPS systems?
- b. If HCC is seeking replacement batteries, what are specifications for those batteries?
- c. If HCC is seeking replacement batteries, what quantity is the College System seeking?

Response:

- a. HCC is seeking replacement batteries and 32 new APC Smart-UPS 5000VA 208V Rackmount/Tower UPS systems.
- b. The specifications are described on page 8 under numbers 1, 2 and 3. The batteries must be compatible with the APC battery models listed in Exhibit 1 and if they are not APC brand, they must provide documentation demonstrating its functional and technical equivalency per Section 3 item 1 and 2 of the RFP.

These aren't generic batteries, they have specific connectors to work properly in the UPS units.

- c. Exhibit 1 shows the quantity of batteries required by APC model number.

Q2. Can you provide a SKU for the "**26 APC 9630 UPS Network Management Cards**"?

Response: The SKU for "**26 APC 9630 UPS Network Management Cards**" is APC9630.

Q3. Is HCC interested in installation services?

Response: No, HCC does not need installation.

Q4. On page 8 of 20, Scope of Services and requirements:

Line #1 states that the batteries must be APC brand.

Line #6 lists a SKU number that is the entire UPS System. (this will come from APC with new batteries)

Line #7 lists a part number that is a network card.

Please verify that the request is for 32 each of the actual APC UPS and not just the batteries for the UPS.

Response: The request is for APC brand or compatible batteries in the quantity and model listed in exhibit 1. We also need 32 APC Smart-UPS 5000VA 208V Rackmount/Tower UPS systems and 26 APC 9630 UPS Network Management Cards.

Q5. Please verify, On the Exhibit 1 Price Sheet, the headers at the top have "RBC43 Model", "RBC55 Model", and some others.

Response: This is the APC battery model numbers for which we are requesting bids.

Q6. Will HCC personnel be responsible for the installation of the replacement cartridges and/or batteries into the existing UPS units?

Response: HCC personnel will be responsible.

Q7. Will HCC personnel place the old batteries back into the containers that the new batteries were received in and prepare them for return shipment or pick-up? Will we need to have a representative at your facilities to perform this task?

Response: Houston Community College personnel will take care of this task.

Q8. Can you provide the information below on the replacement batteries so we can make sure they will fit your application please?

- a. Power Rating
- b. Watts
- c. Input Voltage
- d. Height
- e. Depth
- f. Width

Response: No, we requested APC brand batteries or functional equivalent. If the battery was not designed to work in the APC UPS system than it doesn't meet our requirements.

Q9. The totals for the columns do not match the quantities in the columns.

Response: Yes they do.

Q10. Do we submit our quote via email?

Response: No, your company needs to submit the quote to the address stated on the solicitation document.

Q11. I would like to know if you would entertain a proposal for this project using MinuteMan as an alternative/equivalent to APC.

Response: No, we are requesting APC compatible replacement batteries, APC Smart-UPS 5000VA 208V Rackmount/Tower UPS systems and APC 9630 Network Management Cards.

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